

**Building
Contractors
Association
of New Jersey**

MONTHLY UPDATE

March 2011

New Members

In March, BCANJ welcomed the following companies as new members:

Back Brook Masonry
Hillsborough, NJ

The Graham Company
Philadelphia, PA

PAL Environmental Services
Long Island City, NY

Porzio, Bromberg & Newman
Morristown, NJ

Withum Smith & Brown, PC
Somerville, NJ

Robert Polisano
President

James Prisco Jr.
Vice President

Eric Jensen
Secretary

Robert Gamba
Treasurer

Jack Kocsis Jr.
Chief Executive Officer

Darlene Regina
Executive Director

2011 Membership Meeting

On March 29, 2011, BCANJ hosted a Membership Meeting at the Doubletree Hotel in Tinton Falls/Eatontown. With more than 70 members in attendance, CEO Jack Kocsis outlined the labor and legislative initiatives undertaken by the Association in recent months, calling those activities the “backbone” of all the other functions that support BCANJ members. He also discussed the ongoing Forecast of Construction Activity Study, Market Recovery Agreements, current discussion with labor to redesign benefit structures, creation of a regional real estate development fund, and a planned day-long forum for members this May that will take an in-depth look at the Association activities that directly impact the future of our industry.

LEED Grant

As a reminder, BCANJ received a grant from the State Employment Training Commission to provide reimbursement to members for taking the LEED Green Associate, LEED AP+ or Specialty Exam between January 1 and July 1, 2011. Offered on a first-come, first-served basis, this grant has limited funding. Please refer to Bulletin #09-11 for details or contact the Association Office.

Annual Report of Activities

Via Bulletin #33-11, we distributed BCANJ's 2010 Annual Report of Activities and announced its availability on the Publications page of our website. The report highlights the Association's achievements of the past year. As we continued to face the challenges of a deep recession, BCANJ once again focused on key issues that directly affect our members, including working with labor to develop competitive wage positioning, market recovery agreements and programs to boost the health of our multi-employer pension funds. We also actively pursued legislation that would create both more construction opportunities and a friendlier business environment in New Jersey. We welcome your suggestions as we seek to provide support for our members.

AGC/A Affirmative Action Webinar

In Bulletin #39-11, we extended to our members an invitation to sit in on a two-day AGC of America webinar addressing affirmative action and compliance issues for federal contracts, scheduled for April 6 & 7, 2011. BCANJ members can listen to the event free-of-charge in the Association offices. If you are interested, please access the bulletin at www.bcanj.com and return the completed registration form.

NJ Special School Elections Cancelled

As we posted in Hot Topics this month, the most recent school construction referendum date was set for March 8, 2011. But for the first time since the calendar of special elections was established in 2002, no school districts proposed a construction bond referendum. The next date on which a school board may schedule a bond referendum question is Wednesday, April 27, 2011.

BCANJ Presidents' Scholarship Program

In Bulletin #30-11, we sent members information about the 2011 Presidents' Scholarship Program. Deadline for completed applications is May 2, 2011. The bulletin, with applications and supporting documentation, is accessible to Active Members at www.bcanj.com on the "Members Only" page.

New Blueprint for Growth

As we told you in Bulletin #36-11, AGC of America has sent a new "Blueprint for Economic Growth" to key federal legislators. AGC's CEO Stephen Sandherr and others hosted a conference call with members and the media to discuss details of the recovery plan. Members may access the bulletin online at www.bcanj.com.

AGC/A Resource Guide

AGC of America has released the 2011 AGC Resource Catalog. It contains many new and updated items on topics such as safety, contract documents (including ConsensusDOCS) & construction law, marketing & business development, and partnering. The AGC/A Catalog is available on line at <http://store.agc.org> or through the BCANJ website at www.bcanj.com.

Build Up! Toolkits

Per Bulletin #35-11, we informed you BCANJ received from AGC/A a quantity of the award-winning Build Up! Toolkits, a tested educational resource that provides the first steps in the development and recruitment of our industry's next generation. If you would like a copy, please call BCANJ at 732.225.2265.

Labor News...

For information on key national labor issues, please refer to the enclosed report.

Members Appointed to AGC/A Positions

At the March 2011 AGC of America Convention, Mark Hall of Hall Construction Company, Howell, was elected a Director of AGC of America, representing New Jersey. He was also appointed to the Contract Documents and Union Contractors committees.

The following BCANJ members were also appointed to serve on AGC/A committees:

Richard Branca
Bergen Engineering Co., East Rutherford
Contract Documents, Union Contractors

Robert Epifano
Epic Management, Inc., Piscataway
Project Delivery

Louis A. Garlatti, Jr.
Albert Garlatti Const. Co., New Brunswick
Contract Documents

Richard S. Merkhofer
Wagner Hohns Inglis, Inc., Mount Laurel
Supervisory Training, Construction Education

James F. Parry
John D. Lawrence, Inc., Westville
Union Contractors

Robert Polisano
Network Construction Co., Inc., Pleasantville
Union Contractors

Joseph A. Torcivia
Torcon, Inc.
Project Delivery

Legislative News...

Legislative Redistricting

The State legislative redistricting process, which occurs every decade according to updated census data, is near completion. Five-member Democratic and Republican redistricting teams have been debating population shifts, minority representation and current district makeup during a flurry of public and private meetings over

the course of the last month. The groups have a constitutional deadline of April 4, 2011, to agree on a consensus map, or an 11th member appointed by the Supreme Court must step in to make a final determination of the shape of New Jersey's 40 legislative districts. This issue is of great importance to both political parties with primary elections only two months away.

FY2012 State Budget Season Begins

During the next eight weeks, the Senate and Assembly Budget Committees will hear testimony from various State Departments, industry groups and stakeholders on Governor Christie's proposed FY2012 State Budget. BCANJ will monitor these proceedings for any potential impact on the contracting community and relay vital information to our membership.

Safety News...

BCANJ Safety Awards Program – FINAL REMINDER

As we told you in Bulletin #29-11, BCANJ is sponsoring our 22nd annual "Safety Awards Program" to recognize Active Members for safety excellence. Entry forms are due at the Association office no later than May 2, 2011. Access the form on the BCANJ website or contact the Association office at 732.225.2265.

Safety Training

In Bulletin #32-11, we sent information about the OSHA 500 "Train the Trainer" Course scheduled for May 2-5, 2011, 8 am to 5 pm at the BCANJ offices in Edison. The course will be taught by authorized trainers from the Atlantic OSHA Training Center, UMDNJ School of Public Health.

In Bulletin #39-11, we announced the next OSHA 30-Hour Construction Safety Course is scheduled for May 23-26, 2011, at the Association office in Edison.

For details, access both bulletins on the “Members Only” section of our website, www.bcanj.com, or contact BCANJ at 732.225.2265.

Crane & Derrick Guide for Small Business

In March, OSHA posted online a guide for small business on the newly revised Crane & Derricks standard. Chapters in the “Small Entity Compliance Guide” correspond to sections of the standard to help employers understand their responsibilities. Access the compliance guide at:

<http://osha.gov/cranes-derricks/small-entity.html>.

OSHA Hosts NJ Summit for Latino Workers

On April 10, 2011, OSHA will host the Southern New Jersey Action Summit for Latino and Immigrant Workers, focusing on migrant and farm worker issues but addressing other industries, including construction and landscaping. For details, visit www.osha.gov.

OSHA Celebrates 40 Years

OSHA was established on April 28, 1971. The date is commemorated every year with Workers’ Memorial Day, and this year OSHA is presenting a series of activities to celebrate its accomplishments. For a timeline of OSHA’s 40-year history and notices of events, visit www.osha.gov/osha40.

BCA of SJ Seminar

BCA of South Jersey will host a seminar, “How to Win the Fight! Change Orders & Claims,” on April 29, 2011, at Caesars Atlantic City, from 9 a.m. to 4 p.m. (8:30 a.m. registration). Described as “Essential Training for Construction Personnel,” the seminar will focus on minimizing contractor risk and increasing the bottom line. A \$25 fee also covers lunch and the course book. Interested parties may

register by mail, fax, e-mail or phone: BCA of SJ, 304 Harper Drive, Suite 110, Moorestown NJ 08057, phone 856.235.6950, fax 856.235.2136, e-mail bcasj@bcasj.com.

Resume on File

Part-Time Accountant

Intelligent, highly motivated and responsible individual seeks part-time accounting position. Nearly 30 years’ experience in a variety of industries, holds accounting degree from Seton Hall University. For a copy of the resume, please contact BCANJ at 732.225.2265.

Student Summer Work Program Graduates

With Bulletin #37-11, we sent resumes of Student Summer Work Program graduates who now seek full-time positions in the construction industry. We recognize the economic climate makes it difficult to find employment in construction, and hope that should you have an opportunity to hire someone with the qualifications found in the resumes, you will consider contacting these graduates first. For the resumes, access the bulletin at www.bcanj.com or contact BCANJ at 732.225.2265.

Associate Members

As we affirmed in Bulletin #31-11, BCANJ distributes Associate Member information to the membership as a promotional service. We encourage you to take advantage of the opportunity to have your company information mailed along with our monthly Update. For more details, Associate Members can access the bulletin on the “Members Only” section of the website, www.bcanj.com, or call BCANJ at 732.225.2265.

In this Update, we are pleased to include information from the following member:

Weldon Materials, Inc.
Westfield, NJ