

**Building  
Contractors  
Association  
of New Jersey**

**MONTHLY UPDATE**

**February 2012**

**Labor Binder Update**

So as to ensure your labor binder contains the most updated information, please make certain you received and replaced the following wage adjustment:

B-#21-12      Wages & Fringe Benefits  
Revision in Work Assessment and  
Per Capita Tax  
Northern NJ District Council of  
Ironworkers  
Effective 1/1/2012

Robert Polisano  
*President*

James Prisco Jr.  
*Vice President*

Eric Jensen  
*Secretary*

Robert Gamba  
*Treasurer*

Jack Kocsis Jr.  
*Chief Executive Officer*

Darlene Regina  
*Executive Director*

**Reminder:**

**March Membership Meeting**

Members of BCANJ, BCASJ, BCAAC, FCINJ and the Mill Shops are encouraged to register for the next joint Membership Meeting on **Tuesday, March 27, 2012, 5:30 p.m., at the Doubletree Hotel, Tinton Falls-Eatontown, NJ.** Our invited guest speaker is Tracye McDaniel, President and CEO of Choose New Jersey, an independently funded and operated nonprofit corporation created in June 2010 to position New Jersey as a world-class leader in the competitive global market. Ms. McDaniel will discuss the organization's efforts to generate leads that will result in job creation and retention and increased capital investment in New Jersey.

In addition, Associate Members of all organizations are invited to participate in table-top displays. For the registration form, access Bulletin #15-12 in the "Members Only" section of our website, [www.bcanj.com](http://www.bcanj.com), or call BCANJ at 732.225.2265.

## **NJ Construction Forecast Study**

As we have told you, BCANJ spearheaded a study to provide a projection of future construction activity and how recent economic events will affect spending and pricing levels for selected categories of construction in New Jersey. Labor and management organizations joined together to fund the study, and on February 3, 2012, Jeff Otteau, who was commissioned to prepare the study, presented and reviewed the findings for members and representatives of the stakeholder organizations. The study has been posted to the “Members Only” section of the BCANJ website, should you wish to print or download a copy.

## **Student Summer Work Program**

Bulletin #17-12 detailed the 2012 Student Summer Work Program and included the program guidelines and a request form. With increased enrollment at our participating universities and a notable reduction in available jobsites for placement, *once again, the program will not accept direct contractor submission for student participation.* Only those students placed by BCANJ will be eligible. Access the bulletin in the “Members Only” section of our website or call the BCANJ office at 732.225.2265.

## **BUILDING CONTRACTOR Magazine**

Per Bulletins #18-12 and #19-12, we told you of opportunities to publish your company’s in-house news and employment opportunities in our *BUILDING CONTRACTOR Magazine*, Volume I-2012, scheduled for distribution in April. ***If you have not yet submitted your firm’s information, please do so as soon as possible.*** You may use the forms attached to the bulletins, available on the “Members Only” section of our website, or e-mail us at [jschiff@bcanj.com](mailto:jschiff@bcanj.com).

Per Bulletin #20-12, we invited you to submit your organization’s experiences in “Giving Back” to your community. With your contribution, you help us recognize the remarkable men and women of our industry who participate in charitable activities. Complete and submit the form attached to the bulletin, available on our website, and look for the Giving Back column in *BUILDING CONTRACTOR Magazine*, Volume I-2012.

## **Government Affairs Report...**

### ***FY2013 Budget Overview***

On February 21, 2012, Governor Christie delivered his FY2013 budget address to a joint session of the NJ Legislature. The Governor’s proposed plan comes in at \$32.15 billion, an increase of approximately \$2 billion from last fiscal year’s State budget. The Christie Administration expects State revenue to increase by approximately 7.5 percent, which would cover the uptick in State spending. Highlights of the budget proposal include: a 10% income tax cut for all NJ residents phased in over 3 years; \$350 million for small business tax relief; \$89 million to add a “pay as you go” element to fund the Transportation Trust Fund; and a pledge by the Governor to veto any possible tax increases put forth by the Legislature. In addition, public school funding overall will see an increase, while municipal aid to towns will see a modest decrease in allocated State funds. More details can be found online in Bulletin #22-12.

### ***215<sup>th</sup> Legislative Directory***

BCANJ will be obtaining pocket-size legislative directories for New Jersey’s newly organized 215<sup>th</sup> Legislature this month. The directory is a great way for members to become familiar with and contact individual legislators if needed. If you would like a copy, please contact the Association office.

## **Safety News...**

For information on key safety issues, please refer to the enclosed report.

## **Labor News...**

### ***MEP 2011 Zone Status***

In February, the Segal Company released its "Survey of Plans' 2011 Zone Status" for multiemployer pension plans. Key findings reveal a healthier aspect in 2011 compared to 2010:

- a significant increase in green-zone plans, up from 53% in 2010 to 63% in 2011
- at 87%, an increase in the average funded percentage, up from 83% in 2010
- more than half the plans surveyed took advantage of pension funding relief and, of those, 25% changed to green-zone status

### ***Union Membership In Private-Sector Employment***

According to Bureau of Labor Statistics, private-sector employment and union membership increased at the same rate from 2010 to 2011, leaving membership at 6.9% of employment. Employment in construction rose from an average of 6.1 million to 6.24 million, while union employment rose from 801,000 (13.1%) to 874,000 (14%).

### ***US DOL Publishes Final H-2B Rule***

Published in the February 21, 2012, *Federal Register*, and effective April 23, 2012, the US DOL's final rule revising the H-2B temporary nonagricultural foreign worker program allows US workers greater access to jobs, strengthens worker protections, and provides more flexibility and certainty to employers throughout the application and recruitment processes. The final rule creates a national registry of all H-2B job postings and increases the length of time during which US workers must be recruited. It also extends H-2B program benefits such as transportation costs and wages to US workers who perform substantially the same work as H-2B workers.

## **Project Manager Course**

AGC of America has scheduled two five-day Construction Project Management Courses this year. The first, April 15-20, will be in Potomac, MD; the second, December 2-7, will be in Dallas, TX. Details and registration can be found online at [www.agc.org/PMC](http://www.agc.org/PMC).

## **BCANJ Presidents' Scholarship Program**

The BCANJ's 2012 Presidents' Scholarship Program is open as of March 1, 2012. Announcements will be sent to all active members, while applications and supporting documentation will be accessible online or by contacting the Association office. Please look for this information and be sure to circulate it to your employees. The deadline for completed applications is May 1, 2012.

## **Positions Available**

### ***Construction Estimator***

DePalma Contracting, Inc., seeks highly motivated, detail-oriented estimator to join team in Toms River office. Responsibilities include performing quantity take-offs and budgets for proposed projects using On-Center Software (On-Screen Take-Off and Quick Bids); preparing and sending proposals via e-mail or fax to prospective contractors; and working closely with project managers throughout bidding process. Qualified candidates will have three to five years of estimating experience using On-Screen Take-Off and/or Quick Bids, knowledge of commercial construction materials and methods, proficient computer skills, and high attention to detail and quality control. Interested individuals must e-mail both resume and salary requirements to [hire@depalmacontracting.com](mailto:hire@depalmacontracting.com).

### ***Outside Sales Rep/Project Estimator***

Unique Scaffolding Systems seeks outside sales rep/project estimator to design and estimate profitable, safe and competitive scaffold projects by studying proposals,

blueprints and related documents. Additional responsibilities include computing costs by analyzing labor, material and time requirements for each project, initiating and developing strong relationships with current and potential customers, and managing growth of new business. Qualified candidates will be able to read blueprints, have strong computer and both written and oral communication skills, and demonstrate excellent time management and leadership skills with the ability to work under pressure to achieve sales targets. Previous sales experience and estimating is an advantage. Interested individuals are invited to send resumes to [info@uniquescaffoldingssystems.com](mailto:info@uniquescaffoldingssystems.com).

## **Resumes on File**

### ***General Superintendent***

General Superintendent with more than 35 years of experience in the construction industry in New Jersey and New York. Proven track record of supervising complex, high-profile projects with aggressive completion dates, within budget and achieving owner satisfaction. Winner of numerous safety awards and a LEED Gold certification.

### ***Construction and Safety Management Specialist***

Individual with more than a decade's experience in construction management, including six years in procurement and materials management and more than four years in construction safety, seeks position with a focus on heavy construction and medium-to-large industrial projects. Holds OSHA 30-Hour Construction Health and Safety Certification and an Associate Science degree from Kingsborough Community College, Brooklyn.

### ***Landscape Architect Sales/Management***

Licensed Landscape Architect with more than 20 years' experience in design, planning and project management seeks design, sales and/or management position. Individual featured multiple award-winning

designs at the Philadelphia International Flower Show throughout the past decade, offers strong interdisciplinary relationship-building skills and superior client development abilities, and has demonstrated expertise in creative design, drainage, masonry, and lighting as well as extensive plant knowledge. Holds BS in Environmental Planning and Design from Rutgers Cook College.

For a copy of any of these resumes, please contact BCANJ at 732.225.2265.

## **Resumes Wanted**

### ***Estimators and Supervisors***

BCANJ contractor member seeks estimators and supervisors. All competency levels, all experience levels considered. Please fax resumes to BCANJ at 732.225.3105 or e-mail to [jschiff@bcanj.com](mailto:jschiff@bcanj.com).

## **Associate Members**

We are pleased to include information from the following member:

### **Allied Fire & Safety Equipment Co., Inc.**

Neptune, NJ

### ***Featured Website Advertiser***

When visiting the BCANJ website, [www.bcanj.com](http://www.bcanj.com), during the month of March, you will see our featured website advertiser: Montecalvo Disposal Services/Bayshore Recycling, Keasby, NJ. By clicking on their logo, which will appear on the scroll throughout the site, you will be directed to their web page. As always, we encourage you to support Montecalvo/Bayshore and our Associate Members.

## **Save the Date:**

### **Annual Golf Tournament & Dinner**

The always-popular BCANJ Annual Golf Tournament & Dinner is scheduled for Monday, June 25, 2012, at Eagle Oaks Country Club in Farmingdale. Afternoon tee-off only, and space is limited, so mark your calendar and watch for details.