

**Building  
Contractors  
Association  
of New Jersey**

**MONTHLY UPDATE**

**December 2012**

**New Members**

In December, the Building Contractors Association of New Jersey welcomed the following companies as new members:

**L.R. Costanzo Company, Inc.**  
Scranton, PA

**Heffernan Insurance Brokers**  
New York, NY

**The Mercadien Group**  
Princeton, NJ

**Labor Binder Update**

So as to ensure your labor binder contains the most updated information, please make certain you received and replaced the following:

Robert Polisano  
*President*

James Prisco Jr.  
*Vice President*

Eric Jensen  
*Secretary*

Robert Gamba  
*Treasurer*

Jack Kocsis Jr.  
*Chief Executive Officer*

Darlene Regina  
*Executive Director*

B-#110-12 Ironworkers, No. NJ DC  
Reallocation of Fringe Benefits  
Effective 1/1/2013

B-#111-12 Operating Engineers  
Local No. 825  
Wages & Fringe Benefits  
Effective 1/1/13 - 6/30/13

**2013 Officers & Trustees**

At the joint BCANJ and AGC of NJ Annual Membership Meeting on December 11, 2012, the 2013 BCANJ State of Officers & Trustees was unanimously elected. The slate remained the same for an additional one-year term to provide continuity as the merger between BCANJ and AGC of NJ progresses. Officers include: Robert Polisano, President; James R. Prisco, Jr., Vice President; Eric Jensen, Secretary; and

Robert Gamba, Treasurer. As Trustees: John Baumgardner, Clifford Blanchard, Alfonso Daloisio, Jr., Charles DeAngelis, Paul Denehy, Clifford Dunham, Jr., John G. Epifano, Michael Fitzpatrick, Glenn Garlatti, Louis D. March, Jr., Richard T. Nugent, Jack Macedo, Samuel Prisco, Jack Spencer, Stan Thompson and Allen A. Zappone.

### **BCANJ CEO Presents Merger Plan at Annual Meeting**

More than 170 members of the Building Contractors Association of New Jersey and Associated General Contractors of New Jersey met for a joint membership meeting on December 11, 2012, at the Robert B. Meyner Reception Center, PNC Bank Arts Center, Holmdel. Jack Kocsis, Jr., CEO of both associations, presented a merger plan for the two groups as approved by both association boards, as well as a timeline for the completion of the merger. AGC of NJ and BCANJ members will vote on the merger in March 2013. If approved, the merger will be completed no later than January 1, 2014.

### **AGC of America Measures “Fiscal Cliff” Impact**

In late November, AGC of America sent a request to members to complete a survey designed to measure the impact on the construction industry of “fiscal cliff” tax increases and federal budget cuts. The budget cuts, due to go into effect January 2, 2013, unless Congress acts to halt them, could slash as much as \$6 billion from federal construction

accounts. The tax increases would occur as the Bush-era tax cuts end, and could result in an annual tax increase of somewhere between \$2,200 and \$3,500 for the average American family. Just as worrisome, the tax on business incomes above \$200,000 could increase from 33% to 36%, or from 35% to 39.6%, hitting small businesses hard. The results of the AGC survey found more than half the respondents fall into the small-business category, with 50 or fewer employees and sales of less than \$10 million in the last fiscal year. More than 50% of the respondents reported they have taken action in anticipation of the fiscal-cliff tax increases by postponing hiring, expansion or capital expenditure. More than a third have taken similar actions in response to anticipated cuts in federal spending. The complete survey results are available at [www.agc.org/galleries/news/Tax\\_Increases\\_Survey-National.pdf](http://www.agc.org/galleries/news/Tax_Increases_Survey-National.pdf). In a letter to President Obama and Congressional leaders, AGC of America detailed the survey results and urged action to resolve the fiscal cliff issues with a complete reform package or, at the very least, a delay of the tax increases and budget cuts. For the AGC message and to contact your Congressional leadership, visit: [www.bipac.net/issue\\_alert.asp?g=AGC&issue=cliff&parent=AGC](http://www.bipac.net/issue_alert.asp?g=AGC&issue=cliff&parent=AGC)

### **NJ Special School Election Results**

In Bulletin #106-12, we distributed the results of the final 2012 New Jersey School Construction Referenda, held on Tuesday, December 11, as well as a recap of the five special elections in 2012.

Access the results in the “Members Only” section of the BCANJ website, [www.bcanj.com](http://www.bcanj.com). The next scheduled special election date is Tuesday, January 22, 2013.

## **BUILDING CONTRACTOR Magazine**

The next issue of the BUILDING CONTRACTOR Magazine, Vol. III-12, will be mailed shortly. The feature article celebrates BCANJ’s Diamond Anniversary, which includes a review of 75 years of building New Jersey, as portrayed in the Gala Dinner video; words of gratitude and growth from summer interns; and a display of members’ award-winning projects.

## **2013 Dues Invoices**

We recently issued dues invoices for 2013. We look forward to your support in the coming year and assure you BCANJ is prepared to effectively represent the interests of the construction industry.

## **Reminder: FCINJ Meeting**

The next membership meeting of the Floor Covering Institute of New Jersey is scheduled for January 8, 2013, 12:30 p.m., at Venezia’s Restaurant, 112 Main Street, Woodbridge. A New Year’s luncheon will immediately follow a brief business session. BCANJ contractor members are also welcome to attend. Please contact the Association office at 732.225.2265 if you would like to add items or issues of concern to the agenda, and please email [akopin@bcanj.com](mailto:akopin@bcanj.com) to let us know if you will attend.

## **Reminder: NJBIA’s New Good Neighbor 2013 Awards**

The Annual New Good Neighbor Awards competition, sponsored by the New Jersey Business & Industry Association, recognizes organizations that have worked to bring about an improved business climate in New Jersey by building or renovating a commercial facility. All nominations must be received by the NJBIA no later than February 1, 2013. Details and the nomination form can be found on the NJBIA website: [www.njbja.org/NJBIAEvents/Awards/NGNform.aspx](http://www.njbja.org/NJBIAEvents/Awards/NGNform.aspx).

## **Reminder: 50<sup>th</sup> Annual New Jersey Concrete Awards**

The Annual New Jersey Concrete Awards recognizes projects completed in 2012 that highlight the successful application of concrete. All nominations must be received by the New Jersey Chapter of the American Concrete Institute by January 18, 2013. *If you need a copy of the nomination form, please contact the Association office.*

## **Labor News...**

For information on key national labor issues, please refer to the enclosed report.

## **Legislative News...**

### ***Storm Reparations Bill in US Senate***

On December 7, 2012, President Obama asked Congress to give \$60.4 billion in federal aid to all the states hit by Hurricane Sandy. In the President's proposal, more than \$47 billion would go to immediate aid for the victims and

rebuilding roads, bridges, tunnels and other public infrastructure, with the rest used to protect against future storms. As we reported in Bulletin #108-12, the US Senate responded with a bill to authorize the requested \$60.4 billion. On December 28<sup>th</sup>, the US Senate passed the aid bill after two days of debate. The US House has until January 3<sup>rd</sup> to act on the storm-relief measure.

### ***Storm Impact Assessment***

To more accurately and specifically determine the impact of Hurricane Sandy, the Christie Administration has asked New Jersey business owners to complete an online survey that will capture helpful data. We included a link to the survey in Bulletin #109-12, accessible on the BCANJ website.

### **Safety News...**

#### ***Preventing Backover Incidents***

OSHA has posted a new "Preventing Backovers" webpage to counter the Bureau of Labor Statistics' alarming report of more than 70 fatalities from backover incidents in 2011.

### **Mark Your Calendar:**

#### **March Membership Meeting**

The next Membership Meeting is scheduled for March 19, 2013, at 5:30 p.m. at the Doubletree Hotel, Eatontown, in partnership with AGC of New Jersey, Building Contractors Association of South Jersey, Building Contractors Association of Atlantic County and Floor Covering Institute of New Jersey. All associate members are invited to display during the cocktail hour.

### **Resume on File**

#### ***Bookkeeper***

Individual has more than a decade of experience handling all aspects of accounting and bookkeeping for a construction-related firm. Extremely proficient in QuickBooks, Excel and other Microsoft Office programs. For a copy of this resume, call BCANJ at 732.225.2265.

### **2013 Holidays**

The following list includes federal and state-recognized holidays:

Jan. 1, 2013 - New Year's Day

Jan. 21, 2013 - Martin Luther King Jr.'s  
Birthday Observed

Feb. 18, 2013 - Presidents' Day

March 29, 2013 - Good Friday\*

May 27, 2013 - Memorial Day

July 4, 2013 - Independence Day

Sept. 2, 2013 - Labor Day

Oct. 14, 2013 - Columbus Day

Nov. 11, 2012 - Veterans' Day

Nov. 28, 2013 - Thanksgiving Day

Dec. 25, 2013 - Christmas Day

\*State-only holiday

### **Website Featured Member**

When visiting [www.bcanj.com](http://www.bcanj.com), you will see our featured website advertiser and new member: **The Mercadien Group**. By clicking on the logo, which will appear on the scroll throughout the site, you will be directed to the firms web page. As always, we encourage you to support The Mercadien Group and our Associate Members.