

**Building
Contractors
Association
of New Jersey**

MONTHLY UPDATE

December 2010

New Members

In December, Building Contractors Association of New Jersey welcomed the following companies as new members:

AbateTech Inc.

Lumberton, NJ

Bristol Environmental Inc.

Bristol, PA

Interstate Waste Services Inc.

Jersey City, NJ

In other member news, please note these changes:

Paul Natoli

President

Robert Polisano

Vice President

James Prisco Jr.

Secretary

Eric Jensen

Treasurer

Jack Kocsis Jr.

Chief Executive Officer

Darlene Regina

Executive Director

Bovis Lend Lease - new address

200 Princeton South Corp. Center

Suite 270 - PO Box 170

Ewing Twp., NJ 08628

609.951.0500

609.951.0038 fax

BCANJ Associate Member **Wachovia Securities**
has been integrated into **Wells Fargo**.

Labor Binder Update

B-#102-10 Northern NJ District Council of
Ironworkers

Wages & Fringe Benefits

REVISED as of 12/1/10

Operating Engineers Bargaining Rights

Active Members were recently notified via Bulletin #106-10 that Operating Engineers, Local No. 825's Collective Bargaining Agreement expires on June 30, 2011, and were asked to return a bargaining rights authorization form no later than January 10, 2011 for the successor agreement. Please refer to the Members Only section of BCANJ's website to access the form or contact the Association office.

2011 Officers

At the BCANJ Annual Membership Meeting on December 14, 2010, the 2011 Slate of Officers & Trustees was unanimously elected. Elected to new Board positions: Robert Polisano, President; James R. Prisco, Jr., Vice President; Eric Jensen, Secretary; and Robert Gamba, Treasurer. As Trustees: John Baumgardner, Clifford Blanchard, Alfonso Daloisio, Jr., Charles DeAngelis, Paul Denehy, Clifford Dunham, Jr., John G. Epifano, Michael Fitzpatrick, Peter Galetto, Jr., Glenn Garlatti, Louis D. March, Jr., Richard T. Nugent, Carlos Peixoto, Samuel Prisco, A. David Schulz, Jack Spencer, Stan Thompson and Allen A. Zappone.

Bulletins by E-Mail

As we told you in Bulletin #105-10, we will automatically send bulletins by e-mail only, unless otherwise requested by members. Bulletins will continue to be posted on the "Members Only" section of the BCANJ website. Monthly Updates will continue to be distributed by regular mail. If you have not yet updated or confirmed your e-mail information, please contact the Association office as soon as possible.

NJ Special School Election Results

Via Bulletin #104-10, we distributed the results of the final 2010 New Jersey School Construction Referenda, held on Tuesday, December 14. Access the results on the "Members Only" section of the BCANJ website, www.bcanj.com. The next scheduled special election date is January 25, 2011.

Jeff Otteau - Featured Speaker at Membership Meeting

Jeff Otteau of the Otteau Valuation Group, a real estate valuation expert, was the guest speaker at the BCANJ Annual Membership Meeting on December 14, 2010. He reviewed the current state of real estate and construction in New Jersey, and explained the kind of information he expects to provide in an industry study he's conducting for BCANJ and our management and labor partners. The study will identify future construction markets and the price points that work will command for construction labor.

***BUILDING CONTRACTOR* Magazine**

The next issue of the *BUILDING CONTRACTOR* Magazine, Vol. III-10, has been mailed. The feature article details a collaborative effort called Choose New Jersey that is working to persuade businesses to locate, stay or expand in the state. Also in this issue: a display of members' award-winning projects and an article on teaching "Survival of the Fittest" principles to union apprentices.

NJBIA's New Good Neighbor 2010 Awards

As we announced in the November Update, nominations are now being accepted for NJBIA's New Good Neighbor 2010 Awards. The award recognizes organizations that have worked to bring about an improved business climate in New Jersey by building or renovating a commercial facility. Completed nominations must be received by NJBIA on or before February 4, 2011. If you need a nomination form, please contact the Association office.

48th Annual Concrete Awards

Nominations are now being accepted for the 48th Annual New Jersey Concrete Awards, recognizing projects completed during 2010 that demonstrate creative, successful applications of concrete. Awards will be presented at a dinner on Thursday, May 12, 2011, at the Hyatt Regency New Brunswick. Please visit the American Concrete Institute's website www.njaci.com for complete details.

Wal-Mart Program

In July, the New Jersey Carpenters Contractor Trust invited signatory contractors to attend a session with Wal-Mart Construction Procurement professionals to learn about Wal-Mart's prequalification process for contractors.

Wal-Mart prequalifies contractors in both a remodel and new construction category. As part of the prequalification process, contractors are required to go to attend a training session at Wal-Mart's headquarters in Bentonville, Arkansas.

NJCCT has arranged for this mandatory training to be held at the NJ Regional

Council of Carpenters facility in Edison on January 26 & 27.

If you did not attend the meeting in July and are still interested in becoming prequalified with Wal-Mart, you can contact Troy Singleton at NJCCT for details: tsingleton@njcarpenters.org.

Certified Professional Constructor Program

In Bulletin #101-10, we told you about the certification process for becoming a Certified Professional Constructor and increasing participation here in New Jersey. BCANJ encourages members to visit www.professionalconstructor.org to learn more about the prestige such certification carries and the ability membership provides you to connect with like-minded construction professionals involved in the American Institute of Constructors.

Construction & Green Programs

Mercer County Community College has issued its schedule of Spring 2011 courses in Construction Project Management and Green Future Management Certificate Programs. We have enclosed a postcard with more information, including the college website.

2011 Programs & Events

In Bulletin #103-10, we provided the 2011 Schedule of Programs and Events, including those of BCANJ and AGC of New Jersey and those programs sponsored jointly. Access the bulletin on the "Members Only" page at www.bcanj.com, and check the website frequently for updated information.

Government Affairs Report...

Construction-Related Bills

Several construction-related bills saw legislative action during the month of December, including:

A-2769 (Cryan/Bramnick), which limits the naming of subcontractors at the time of bid submission, received final passage in the General Assembly by a vote of 76-0 in mid-December. The Senate's companion legislation, S-2552 (Whelan/Kyrillos), was introduced in early December and will see additional legislative action in the new year.

S-1866 (Whelan/Sweeney), which authorizes a pilot program for the creation of smaller casino venues, received final passage from both houses in December. The legislation has the potential to create economic development opportunities for construction firms and businesses in the region, and the craftworkers they employ. The bill is currently awaiting signature by the Governor.

Federal Tax Relief Act

On December 17, 2010, President Obama signed into law the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010. The Act includes both new and extended benefits for individuals and businesses. Bulletin #107-10 includes a summary of the benefits, and can be accessed on the "Members Only" page at www.bcanj.com.

Safety News...

OSHA 30-Hour Safety Course

BCANJ will host OSHA 30-Hour Construction Health and Safety courses in May and November 2011, and also

plans to offer the OSHA 500 and 502 trainer courses in October. Registration forms for the May training will be sent during the first quarter of 2011.

Crane Workshop, Signal Person & Rigger Training

On January 13, 2011, BCANJ and AGC of NJ will jointly host a Crane & Derrick Standard Workshop, led by several of our labor partners. Coming up in March, BCANJ will also host a Signal Person Qualification Course and a Qualified Rigger Course, helping members prepare to meet all the requirements of the new Crane & Derrick Standard. Check www.bcanj.com for these upcoming training opportunities.

Labor News

For information on key national labor issues, please refer to the enclosed report.

Associate Member

We are pleased to include information from the following member:

Montecalvo Disposal Services
Keasbey, NJ

2011 Holidays

The following list includes federal and state-recognized holidays:

Jan. 17, 2011 - Martin Luther King Jr. Day
Feb. 21, 2011 - Presidents' Day
April 22, 2011 - Good Friday*
May 30, 2011 - Memorial Day
July 4, 2011 - Independence Day
Sept. 5, 2011 - Labor Day
Oct. 10, 2011 - Columbus Day
Nov. 8, 2011 - Election Day*
Nov. 11, 2011 - Veterans Day
Nov. 24, 2011 - Thanksgiving Day
Dec. 26, 2011 - Christmas Day Observed

*State-only holiday