

**Building  
Contractors  
Association  
of New Jersey**

**MONTHLY UPDATE**

**March 2010**

**New Members**

In March, BCANJ welcomed the following companies as new members:

**Nova Development Group Inc.**

New Brunswick, NJ

**Gramercy Group, Inc.**

Westbury, NY

**Pinnacle Environmental Corp.**

Carlstadt, NJ

**Montecalvo Disposal Service/  
Bayshore Recycling Family of Companies**

Keasbey, NJ

**Liebling, Malamut & Sunkett LLC**

Cherry Hill, NJ

Paul Natoli

*President*

Robert Polisano

*Vice President*

James Prisco Jr.

*Secretary*

Eric Jensen

*Treasurer*

Jack Kocsis Jr.

*Chief Executive Officer*

Darlene Regina

*Executive Director*

**Future Outlook for NJ Contractors  
and Building Trade Unions**

On April 15, 2010, BCANJ, along with several other industry organizations, will sponsor a program on "The Future Outlook for New Jersey Contractors and Building Trade Unions." The speakers will include Mark Breslin, who will focus on "Construction Leadership, Strategy and Labor/Management Relations," and Jeff Otteau, who will look at "Market Conditions and Challenges for New Jersey's Commercial Construction Industry." To register to attend, contact the BCANJ office at 732.225.2265.

## 2010 Membership Meeting

On March 25, 2010, BCANJ hosted a Special Membership Meeting at the Crowne Plaza Hotel, Monroe Twp., to review discussions the Association has had with the New Jersey State Building & Construction Trades Council and our general construction trades with regard to the state of the economy. More than 90 people attended as BCANJ CEO Jack Kocsis presented the history and current status of agreements with the trades, and BCANJ Council Dan Brennan reviewed the pension funding crisis.

## Annual Report of Activities

Via Bulletin #27-10, we announced BCANJ's 2009 Annual Report of Activities is available online at [www.bcanj.com](http://www.bcanj.com). The report highlights the Association's achievements of the past year. In the midst of economic challenges, BCANJ focused on activities that would most benefit our members, including advocating for key legislation, engaging professionals to help our members better understand the current state of our multiemployer pension plans and working with our labor partners to keep our members competitive in the market. We encourage you to view the report and give us your feedback as we strive to provide pertinent service and support.

## BCANJ Annual Golf Outing

Invitations were recently sent to members for BCANJ's Annual Golf Tournament & Dinner being held June 28, 2010, at Eagle Oaks Golf & Country Club, Farmingdale. Reservations for the 12:30 p.m. shotgun start are available on a first-come, first-served basis. Prizes will

be awarded to the first, second and third-place teams, with trophies to the "Best of the Day" team. Buffet lunch will be served from 11:00 a.m. to 12:15 p.m., and a cocktail hour and elaborate buffet dinner will follow the afternoon golf. Sponsorships are available. Due to the popularity of the event and limited available space, we urge you to return your reservation forms as soon as possible to the Association office.

## BCASJ Hosts Change-Order Seminar

On Friday, April 30, 2010, Building Contractors Association of South Jersey will host an all-day seminar, "Pricing & Negotiating Change Orders Like a Pro" at Caesars, Atlantic City. Registration opens at 8:30 a.m., and the program runs from 9:00 a.m. to 4:00 p.m. The \$25 fee includes lunch and the course book. ***For your convenience, we have enclosed the event's informational flyer.***

## New Jersey Special School Election Results

In Bulletin #29-10, we gave you results from the New Jersey School Construction Referendum held March 9, 2010. Voters approved school construction projects in only two out of five districts, for a total of \$76.8 million (approximately 60% of the proposed \$128.8 million). Just over \$44 million is eligible for state aid, either through one-time school-construction grants, annual "debt service aid" payments to school districts or rebates through the state's Clean Energy program. The next date on which a school board may schedule a bond referendum question is April 20, 2010.

## **BCANJ Presidents' Scholarship Program**

Deadline for completed applications for the 2010 Presidents' Scholarship Program is April 30, 2010. Applications and supporting documentation are accessible to Active Members at [www.bcanj.com](http://www.bcanj.com) via the Education page, or by contacting BCANJ at 732.225.2265.

## **CRT Scholarship Program**

The Construction Roundtable of New Jersey announces its 2010 scholarship program, available to students enrolled in a county, community or other college who have been accepted at or are planning to attend a New Jersey four-year college or university as a first-semester junior. Rising juniors already attending a four-year college in New Jersey are eligible as well. Applicants must be pursuing a degree in a construction-related field, e.g., engineering, architecture, construction management and/or design. Applications are available online at [www.CRTNJ.org](http://www.CRTNJ.org). Deadline for submitting applications is May 31, 2010.

## **NJCCT TV Campaign Airls**

The 2010 New Jersey Carpenter Contractor Trust new promotional TV campaign began airing March 29, 2010, on NJN news programs at 6:00 p.m., 7:30 p.m. and 11:00 p.m., and during the 11:00 a.m. Sunday program "On the Record" with Michael Aaron. Titled "We Are New Jersey," this year's campaign features three Union Carpenters and three Union Contractors, and demonstrates how Union Carpenters and Contractors are New Jersey residents who are part of the fabric of the society they

help build. Visit [www.njn.net](http://www.njn.net) for accurate listings.

## **47th Annual NJ Concrete Awards Dinner**

Scheduled for Thursday, May 13, 2010, the 47th Annual New Jersey Concrete Awards Dinner will be held at the Hyatt Regency, New Brunswick, with cocktails at 5:30 p.m. and dinner at 7:00 p.m. Bob Epifano, Chairman and Founder of Epic Management, Inc., Piscataway, and Past President of BCANJ, will be honored.

## **Legislative News...**

### ***Governor's FY2011 Budget Address***

As you know from Bulletin #31-10, Governor Christie proposed his budget plan for the next fiscal year before a joint session of the New Jersey Legislature in mid-March. The plan includes significant cuts to school aid, a reduction in tax rebates to homeowners, a reduction in the number of state workers, and skipping state pension payments for a year. The Governor's proposal comes in at \$29.3 billion, which is slightly smaller than our current year's budget. As the NJ Legislature debates the Governor's proposed cuts and changes to State government over the next several months, BCANJ will be an active participant in defending important construction programs, business incentives, and the like.

### ***Governor Christie Outlines Potential Solutions for UI Fund***

In Bulletin #24-10, we told you Governor Christie has proposed the suspension of an automatic employer payroll tax

increase of as much as \$683 per employee that would be used to fund NJ's insolvent Unemployment Insurance Trust Fund. The Governor's proposed plan attempts to give NJ businesses vital relief during strenuous economic times. For additional information, please contact the Association office.

### ***Federal Healthcare Overhaul Signed Into Law***

Be sure to read our in-depth review of the evolution and issues that led to passage of the healthcare reform bill in the upcoming issue of *BUILDING CONTRACTOR* Magazine, Vol. I-10. BCANJ will continue to follow developments of the new law as they affect employers and labor Health & Welfare funds.

### **Safety News...**

#### ***BCANJ Safety Awards Program***

Per Bulletin #30-10, BCANJ is sponsoring our 21<sup>st</sup> annual "Safety Awards Program" to recognize Active Members for safety excellence. Awards will be presented at our Mid-Year Membership Meeting, June 22, 2010, at Mayfair Farms in West Orange. Entry forms are due at the Association office no later than April 30, 2010. You can access the form on the "Members Only" section of our website, [www.bcanj.com](http://www.bcanj.com), or contact the Association office at 732.225.2265.

#### ***Safety Training***

In Bulletin #25-10, we sent information about construction safety training courses. In addition to BCANJ's quarterly OSHA 30-Hour programs, the training centers affiliated with the general

construction trades offer the OSHA 30-Hour Construction Safety Course, First Aid/CPR, HazMat and other industry-related programs on a regular basis for their members. If you have craftworkers in need of training, contact BCANJ or the appropriate training center, as the craftworkers may be eligible for free training. We will continue to publish training schedules as we receive them.

### **Labor News...**

For information on key national labor issues, please refer to the enclosed report.

### **Associate Members**

As we stated in Bulletin #28-10, BCANJ distributes Associate Member information to the membership as a promotional service. We encourage you to take advantage of the opportunity to have your company information mailed along with our monthly Update. For more details, contact the Association office.

### **Employment Opportunity**

#### **Construction Estimator**

Established and growing commercial carpentry subcontractor seeks an entry-level Construction Estimator. Applicants should be highly motivated, detail-oriented and possess excellent time-management skills. Construction knowledge and/or estimating experience a plus. College degree required. Position will support the estimating staff and learn the bidding process, while providing room for growth and competitive salary. Qualified applicants should apply to:

[hiring@depalmacontracting.com](mailto:hiring@depalmacontracting.com).