



BCANJ

2012

ANNUAL

REPORT OF

ACTIVITIES

Building Contractors Association of New Jersey
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ACTIVITIES IN BRIEF...

Labor Relations

develop and maintain all labor-related documents, from wage/fringe benefit schedules to industry directories and contract documents

assist union contractor members with questions on the interpretation and applicability of the collective bargaining agreement in order to avoid disruptions in a job's progress

work in partnership with the general construction trades on a multitude of issues that will ultimately stimulate the economy and new construction opportunities for union contractors and craftworkers

Government Affairs

promote legislation to increase economic and construction activity; work to raise the standards of construction in the public sector; encourage redevelopment; seek fairness in construction code enforcement; advise members on how new laws and judicial decisions might affect their business

Education/Career Development

offer educational programs and workshops

provide financial assistance for industry-related occupations through scholarships and internships

Workforce Development

promote careers in construction to students and under/unemployed men and women, while enhancing the industry's image

Safety

provide contractors with a menu of various safety-related programs and services to help ensure the well-being of craftworkers

promote outreach and partnerships to strengthen safety initiatives throughout the industry

Marketing/Public Relations

promote contractors and craftworkers to both private and public owners, architects, government officials and the general public

Industry Affiliations

develop liaisons with various organizations to help promote BCANJ members and create more market opportunities for association contractors and craftworkers

effectively serve, represent and provide necessary programs and information to foster growth and expand opportunities of individual companies, while creating stronger, more prominent organizations under the auspices of BCANJ

LABOR RELATIONS

New in 2012...

Throughout the year, BCANJ continued to discuss critical industry issues with the general construction trades, to enhance the competitiveness of our contractor members and the craftworkers they employ. In addition, BCANJ worked closely with AGC of New Jersey in strengthening our strategic alliance through negotiations with the heavy/highway trades.

Labor Hours End the Year Down from 2011

The first quarter of 2012 showed a slight uptick in hours compared to 2011, but beginning in April hours began to trend down. While the hours were higher in the third quarter over the second quarter, overall for the year they were down from 2011.

Contracts Expiring

Contracts that expired in 2012 included Northern New Jersey District Council of Ironworkers and Ironworkers, Local No. 350 (Atlantic County). Both agreements expired on June 30, 2012.

Labor Policy

Beginning in February, BCANJ held Labor Policy meetings, open to all members, to discuss a multitude of issues that included a proposed Joint Trades Agreement, the Carpenters' request to convert to a 9(a) contract, unfunded pensions and withdrawal liability, the subcontractor clause that hinders the ability to be competitive in the growing open-shop market, and other restrictive work rules such as limiting portability of a contractor's workforce.

Fund Issues

On October 4, 2012, labor counsel held a meeting with the leaders and fund administrators of the Carpenters, Laborers and Bricklayers, in which Jack Widman, Esq. and Dan Brennan, Esq. presented an overview of an alternate pension-funding method. The concept includes freezing the existing defined benefit pension plans, with all contributions dedicated to paying down the existing unfunded liabilities, and shifting annuity contributions to fund a new cash-balance benefit within the existing defined benefits trust. The cash balance would provide an account-type benefit for each participant equaling contributions plus annual interest established at a modest fixed rate. Assuming the investment growth is 7.5% on all assets in the defined benefits trust, the surplus thereby generated would be applied to the existing unfunded liability. The fund administrators were asked to explore the concept with their trustees and professionals.

Carpenters' Request to Convert to a 9(a) Agreement

On March 6, 2012, BCANJ hosted a meeting to discuss a request by the Northeast Regional Council of Carpenters to open the collective bargaining agreement for the purpose of converting it to a 9(a) contract. Further discussion and action ensued throughout the year, with a great deal of information provided to members on the pros and cons of this contract amendment. With authorization from the Board of Trustees, BCANJ now recognizes the Northeast Regional Council as the Section 9(a) representative of employees included now or in the future of the bargaining unit.

Building Laborers Merger

In an effort to streamline operations and provide more efficiency, the New Jersey Building and General Construction Laborer Local Unions implemented a statewide merger plan on March 12, 2012, creating two Building Laborer Local Unions in the state. Local Union No. 3 covers northern New Jersey counties, under the direction of Business Manager Jose Colon. Local Union No. 77 covers southern New Jersey counties, under the direction of Business Manager Carl Styles. Contractors requesting Laborers now contact the Dispatcher at the respective Local Union offices. Laborers Local Union No. 55 (residential), located in Newark, and Local Union No. 78 (asbestos, lead & hazardous waste), located in Union City, were not affected by the merger.

LABOR RELATIONS

Demolition Agreement

The New Jersey Building Construction Laborers' District Council, Locals No. 3 and 77 revised the terms and conditions of their Collective Bargaining Agreement applicable to demolition for BCANJ members who assign their bargaining rights to BCANJ for the Laborers. The contract addendum applies to all interior demolition on non-prevailing wage projects and the total demolition of all stick-constructed residential buildings of four families or less and all other residential buildings of two stories or less. The Agreement defines two classifications of demolition laborers and favorably revises wages, key work rules regarding overtime and shift work.

Meeting with Ironworkers International President and Leadership

On February 21, 2012, BCANJ and AGC of New Jersey contractor members met in Trenton with Walter Wise, International General President of the Ironworkers; Stephen Sweeney, General Organizer and International Representative; Ed McHugh, Secretary Treasurer; and Eric Dean, General Secretary. The signatory contractors articulated the challenges they face in competing with open-shop and non-union contractors and the changes the union must make. President Wise recognized the need for fast resolution to the problems, identified Stephen Sweeney as the "go-to" person in New Jersey to resolve issues, and said leadership is ready to make the changes necessary to modernize the agreement and help position union contractors and craftworkers as the best value in the industry.

Ironworkers, Northern New Jersey District Council Consolidation and Contract Changes

The Local Unions of the Northern New Jersey District Council (11, 45, 373, 480 & 483) consolidated this year into one, Local No. 11, under the direction of Ray Woodall, Business Manager. Following the merger, a new agreement was reached with Local No. 11, Trade Employers Bargaining Association of New Jersey, Inc. (TEBA) and AGC of New Jersey. The three-year agreement calls for increases of \$1.00 effective July 1, 2012; \$1.25 effective July 1, 2013; \$1.50 effective July 1, 2014 (ROD); and \$1.75 effective July 1, 2014 (STRUCTURAL). The Agreement expires June 30, 2015. In addition, there were several favorable changes in work rules, including shift work, foreman, make-up day, fringe benefit remittance policies, overtime, shop steward, portability, holiday pay, OSHA 30-Hour, TWIC Card and residential construction.

Ironworkers Local No. 350 Settlement

In May, a two-year agreement was reached with TEBA, AGC of New Jersey and Ironworkers Local No. 350 (Atlantic County) that calls for increases of \$.50 effective July 1, 2012, and \$.50 effective July 1, 2013. In addition, foremen and general foremen, who are required to complete an International Training Course, receive an additional \$1.00 per hour in compensation. The agreement will expire on June 30, 2014.

Wage Freeze/Concession Requests

Twice in 2012, BCANJ made a request to the Carpenters, Laborers and Bricklayers to consider reducing or foregoing scheduled increases. In response to the first request, the Bricklayers, Local Nos. 4 & 5, scheduled to receive a \$2.50 increase on May 1, 2012, took only \$.65 on May 1 and deferred the remaining \$1.85 until November 1, 2012. Asbestos, Lead & Hazardous Waste Laborers, Local No. 78 responded to the request by deferring their \$2.50 increase scheduled for May 1, 2012, until December 1, 2012, and then agreed to defer that increase again until January 1, 2013, to allow time for labor and management to meet to discuss what can be done to help contractors be more competitive.

Operating Engineers Temporary Layoff Provisions

As part of the 2011 agreement, the temporary layoff provisions of the Operating Engineers, Local No. 825 are suspended from January 1 through March 31 if an employer shuts down a project due to weather-related conditions. The provision extends through April for paving operations.

LABOR RELATIONS

BCANJ Construction Symposium

In May, BCANJ hosted a Construction Symposium for members at the Water's Edge in Sea Bright. The morning session featured labor leaders Ray Pocino of the Laborers, John Ballantyne of the Carpenters, Rich Tolson of the Bricklayers and Greg Laveve of the Operating Engineers, who each outlined a vision for moving forward. In the afternoon, BCANJ Labor Counsel Jack Widman and Dan Brennan reviewed the legal components of abrogating collective bargaining agreements and the implication of withdrawal liability.

2013 Bargaining Rights Authorization Forms

Beginning in December, bargaining authorization forms were sent out for the Carpenters, Laborers, Bricklayers and Dockbuilders for members who wish to assign their bargaining rights to BCANJ.

Superstorm Sandy Debris Removal Contract

In November, members were notified the State of New Jersey executed a debris-removal contract with the team of AshBritt/Conti that is specifically for FEMA assistance-eligible debris removal, staging, recycling and disposal from public roads and public property. It is our understanding this contract was executed to ensure local governments and public agencies had the option to assign emergency debris removal work without running afoul of public contracting laws.

Updated Directories

In May, we distributed an updated Business Agent Directory. In July, we distributed an updated directory of the trustees and administrators for the Fringe Benefits Funds that cover the General Construction Trades. And in August we provided an updated Contract Expiration List to members.

Continuing in 2012...

Collective Bargaining

Building Contractors Association of New Jersey is the authorized bargaining agent with:

NJ Statewide Building Laborers

Laborers - Asbestos & Hazardous Waste Local No. 78

Northeast Regional Council of Carpenters

Dockbuilders, Local No. 1556

Bricklayers & Allied Craftworkers, Local Nos. 4, 5 & 2

Operating Engineers, Local No. 825

Trade Employers Bargaining Association of New Jersey, Inc. serves as collective bargaining representative for BCANJ members who assign their bargaining rights to TEBA with respect to affiliated Locals of the International Association of Bridge, Structural, Ornamental, and Reinforcing Ironworkers. TEBA is affiliated with BCANJ. TEBA holds agreements with the following local unions:

Atlantic County Ironworkers, Local No. 350

Trenton Ironworkers, Local No. 68

Northern NJ District Council of Ironworkers, Local No. 11 (now merged with Local Nos. 45, 373, 480 & 483)

Labor Binder Information

For all of the above trades, BCANJ maintains an updated library of information, from collective bargaining agreements to current wages and fringe benefits. All labor-related information is housed in BCANJ's Labor Binder and can also be found on the "Members Only" page of BCANJ's website.

LABOR RELATIONS

Labor Management Cooperatives

Labor Management Cooperatives bring together management and labor in ways to continually promote and gain market share for the union construction industry. Through many types of initiatives, labor management cooperatives are successful in delivering a positive message to private and public owners, educators and government officials on the value of using union contractors and skilled union craftworkers.

In 2012, the Operating Engineers, Local No. 825 established a new labor/management organization, the Engineers Labor-Employer Cooperative (ELEC). In addition to BCANJ, AGC of New Jersey, Construction Contractors Labor Employers of New Jersey and the Construction Industry Council of Westchester & Hudson Valley (NY) are part of ELEC.

BCANJ members and staff serve as trustees or work closely with the following labor/management organizations:

New Jersey Carpenter Contractor Trust
NJ Laborers'-Employers' Cooperation & Education Trust
Bricklayers & Allied Craftworkers Labor-Management Council of NJ
Ironworkers-Management Progressive Action Cooperative Trust
Engineers Labor-Employer Cooperative

Management Trustees

BCANJ members and staff serve as Management Trustees on various jointly administered fringe benefit funds for the general construction trades. In this role, they are committed to seeing that the funds operate effectively and in the best interest of union members. BCANJ's role is to assist members by providing the support and tools they need to uphold their fiduciary responsibilities. The following is a list of funds that staff and members support:

Bricklayers & Allied Craftworkers Local #4 Benefit Funds
Bricklayers & Allied Craftworkers Local #5 Benefit Funds
New Jersey Bricklayers & Allied Craftworkers Health Fund
New Jersey BM&P Apprentice Training and Education Fund
New Jersey Carpenters Funds
New Jersey Building Laborers Statewide Benefit Funds
Construction Craft Laborers Training and Apprenticeship Fund of New Jersey and Delaware
Ironworkers District Council Benefit Funds (Philadelphia & Vicinity)
Operating Engineers, Local No. 825 Funds

GOVERNMENT AFFAIRS

BCANJ took legislative action on the following bills during 2012:

Naming of Subcontractors

Throughout 2012, BCANJ drove legislation that limits the naming of subcontractors at the time of bid. The new law explicitly states general contractors are only required to list the traditionally named subcontractors at the time of bid submission (i.e. Steel, Electrical, Plumbing and HVAC). This law prevents contracting units from requiring additional subcontractors, other than those required by law, to be named in bid specifications prior to project award.

Soil Remediation Legislation

The enacted law requires plans, specifications and bid proposal documents, under Local Public Contracts Law, that involve the removal of soil from the site to disclose to prospective bidders any information relative to the soil conditions at the project site.

Public Work Violations Bill

This legislation would prohibit a contractor from renewing or obtaining NJ DOL Contractor Registration or from bidding on public work when in any of the three most recent calendar years a contractor has a total of three or more material violations of NJ's Prevailing Wage Act, Independent Contractor Act, Wage and Hour Laws, OSHA standards or NJ Gross Income Tax Act. BCANJ had concerns with sections of the bill and worked with the sponsors to amend the legislation to protect the contracting community.

Design Build Legislation

Several of the design-build bills that were circulating in the Legislature in 2012 were stalled in their respective houses. BCANJ remains well-positioned to affect real change on future design-build legislative proposals that lack transparency in the contract award process.

Apprenticeship Requirements Bill

This legislation would stipulate that every contract for public work subject to the NJ Prevailing Wage Act would require every worker employed in the performance of that contract to complete a registered apprenticeship program recognized by USDOL. BCANJ is actively working on this issue with our union trade partners to better clarify craftworker prerequisite language.

Prompt Pay Amendment Bill

This legislation amends New Jersey's Prompt Pay Act by stipulating all money paid down through the contractual chain constitutes a trust fund until all claims for labor, materials and other charges have been fully paid. The bill would give subcontractors a direct right of action against individual officers of the general contractor who can be personally liable for participating in diversions of funds or payments from one project to another. BCANJ continued to strongly oppose the legislation.

Local Zoning Parity for Independent Colleges in New Jersey

BCANJ supports legislation that places independent state colleges and universities on equal footing with New Jersey's state colleges and universities by exempting the independent colleges from local zoning control. Legislation that gives private universities more control over their land use and planning could assist in advancing these projects. The bill was voted on and released from the full Senate in 2012.

Material Sales Tax Rebate for OTWs

BCANJ supported legislation that establishes a grant program to provide rebate of sales and use tax paid for purchase of certain materials and supplies used for construction of certain off-track wagering facilities.

GOVERNMENT AFFAIRS

Third-Party Construction Inspections

BCANJ supported legislation that would allow for an alternative construction services inspection process by which registered and certified third-party construction inspection firms would be able to perform uniform code construction services on behalf of municipalities, counties or the State of New Jersey. We continue to discuss the initiative with state lawmakers and advocate for the bill to advance in the near future.

Higher Education Bond Referendum

BCANJ supported legislation that authorized the issuance of \$750M in general obligation bonds to finance higher educational capital projects for increasing academic capacity in New Jersey. The bonding referendum went before the voters of New Jersey on the November 2012 ballot and was approved by a wide margin. BCANJ was engaged, throughout 2012, in discussions with Legislative Leadership and our labor partners on how to maximize the potential funding stream and the consideration of the types of projects.

Higher Education Public-Private Partnerships

This law extends public-private partnership agreement options for the construction of state and county college facilities until 2014. When the new 215th Legislature began in January 2012 and the original sunset date elapsed, BCANJ was instrumental in reducing the provisional window of opportunity to advance these projects without public contracting requirements for only an additional 18 months.

EDA Incentive Packages

BCANJ continues to work alongside the commercial developer community on streamlined changes to our state's business incentive packages. The proposals traditionally seek to attract and retain businesses through tax breaks, incremental financing and "bridge" loans. A BCANJ-supported bill and an example of this type of initiative would increase the amount of tax credits authorized to be issued under NJ EDA's "Urban Transit Hub" tax credit program and extend the application submission deadline. Under the program guidelines, EDA awards tax credits to qualified developers who make eligible capital investments in real property within a certain radius of urban transit hubs.

Public Work Contractor's Employment Disclosure

The bill would have mandated any employer working on a construction project that is subject to prevailing wage requirements to report to the NJ Department of Labor, throughout the duration of the project, information regarding the gender and race of those employed on the project. It is logistically difficult for construction firms to obtain employee information of a transient workforce. Therefore, accurately obtaining the race and gender of individual craftworkers could be burdensome and intrusive. BCANJ strongly opposed this measure throughout the legislative process, and discussed the issue with the Christie Administration, which ultimately absolute vetoed the bill.

Changing UI Rates for Certain Employers

The bill would modify the experience rating provisions of NJ's unemployment insurance law, which is used to set employer tax rates for employers. Under the current law, the highest UI tax rate imposed on any employer is 7%. The bill seeks to raise this tax percentage on employers with lower reserve ratios. The reserve ratio is calculated by taking the total UI taxes paid by the employer minus the total UI benefits paid to workers laid off by the employer. Under the bill, the maximum increase for an employer could rise from 7% to 9%. BCANJ is opposed to this measure on the basis of potential negative impacts on construction firms employing a transient workforce. In 2012, we were successful in halting the bill's movement.

Permit Extension III

Permit Extension III will extend existing permits through December 31, 2014. As economic conditions in our state continue to rebound, Permit Extension III will provide the necessary certainty the contracting/developer community needs to advance and plan projects for the next several years. The bill was signed into law in the fall of 2012.

EDUCATION & WORKFORCE DEVELOPMENT

New in 2012...

Guest Speakers and Jobsite Tours

In an effort to assist our student chapters at New Jersey Institute of Technology and Fairleigh Dickinson University, BCANJ invited contractor members to hold jobsite/facilities tours and volunteer as guest speakers during the spring and fall semesters.

NJIT Industry Advisory Board

At the request of the NJIT Faculty Advisor, BCANJ participation on the NJIT Industry Advisory Board increased to four, and BCANJ staff now participates in a non-advisory capacity.

BIM

As promised, in 2012 BCANJ was successful in bringing AGC of America's Building Information Modeling certification course to our members and others in the region. In May, we hosted Unit 1, BIM 101, and in October, we hosted Unit 2, BIM Technology. We will host the final two units in 2013.

Continuing in 2012...

LEED Grant

BCANJ was awarded an extension through December 2012 of a \$24,450 reimbursable grant from New Jersey's State Employment and Training Commission to provide financial support to our members' employees as well as those unemployed who completed our Student Summer Work Program, with application, exam and material fees directly related to LEED® Green Associate, AP+ and Specialty exams. The program concluded at the end of 2012.

Presidents' Scholarship

Announced in March and awarded in June, this year's program recognized Lauren Marrazzo, Edward O'Brien, Debra Parmentola, Matthew Rennie and Greta Van Veldhuisen for their outstanding character, academic performance, extra-curricular activities and community service. Each received a one-time scholarship of \$2,500. Since its inception in 1999, the program has granted 51 scholarships totaling \$301,500.

Student Summer Work Program

Hosting its 29th year of placing college students with BCANJ member firms to gain practical experience in the construction industry, the program welcomed 10 individuals from New Jersey Institute of Technology and Fairleigh Dickinson University. Several students remained with their employers beyond the 12-week internship.

Tuition Reimbursement Program

The Association continued to offer a tuition reimbursement program to members' employees. The program allowed for reimbursement of 75% of eligible course tuition for qualified employees, with a maximum of \$1,000 per employee for the year.



EDUCATION & WORKFORCE DEVELOPMENT

Career & Technical Education Partnership: Career Cluster Advisory Committee

This collaborative statewide project, funded by a four-year grant from the NJ Department of Education, whose goal is to enhance career and technical education in the state, brings together partners in business, industry, higher education, secondary education, and labor & workforce development to address the development and implementation of model programs of study within designated career clusters. Raritan Valley Community College is the lead agency for the Architecture and Construction track on which BCANJ staff serves as an Advisory Committee member. In 2012, the Advisory Committee created a curricular pilot program, completing two units.

NJ PLACE

BCANJ staff continues to serve on the NJ PLACE steering committee. Through NJ PLACE, craftworkers can get college credit for their apprenticeship training, giving them a head-start toward a degree at any of New Jersey's community colleges.

Workforce Cooperatives

BCANJ continued to serve as an active consortium partner on the New Jersey State Building and Construction Trades Council Youth Transition to Work Program and Helmets to Hardhats initiative.

Middlesex County WIB

BCANJ staff has been re-appointed to another one-year term on the Middlesex County Workforce Investment Board, maintaining the seat of Literacy Committee Chair until July 2012 and assuming the position of WIB Chair until July 2013.



SAFETY

New in 2012...

Safety Day

On October 10, 2012, BCANJ and AGC of New Jersey held a joint Safety Day. As a first for BCANJ, seven members took advantage of the offer for free jobsite banners to display, showing their commitment to safety for both workers and the general public.

OSHA Alliance

In August, BCANJ staff met with OSHA Area Directors. As an outcome of that meeting, BCANJ will create an Alliance with AGC of New Jersey and OSHA, with a goal date of mid-2013. The Alliance would incorporate our many existing programs as well as those offered by our labor partners, and allow for educational sessions as well as various recognition programs offered to our industry by other entities.

First Aid, CPR and AED Course

In January, BCANJ hosted a National Safety Council First Aid/CPR/AED class in which participants, including BCANJ staff, received certification in First Aid and in CPR/AED.

Outreach Training

BCANJ continues to work with the general construction trades training centers to offer safety program to members' employees. At the end of June, staff met with the newest training director at the Operating Engineers, Al Zabicki, to discuss BCANJ's involvement in promoting programs offered through the training center. Following the meeting, Mr. Zabicki contributed an article for the safety column in Vol. II-12 of Building Contractor magazine. We also began working with the OE Training Center to solicit proctors for the crane operators' certification exam and practical test.

NJDOL-Sponsored OSHA Training

In October and November, the Northern New Jersey Federal Safety & Health Council, in partnership with the NJ Department of Labor and Workforce Development and the Atlantic OSHA Training Center, offered three OSHA training programs for a low cost per participant.



SAFETY

Continuing in 2012...

BCANJ Safety Awards Program

In June, we congratulated 18 of our members for achieving safety excellence in 2011.

Receiving the award for “Zero Lost Workdays” were these 11 member firms: Damon G. Douglas Co., Inc.; Drill Construction Co.; Albert Garlatti Construction Co.; Hall Building Corp.; Hall Construction Co., Inc.; Ingrassia Construction Co., Inc.; Joseph A. Natoli Construction Corp.; M.E. Sabosik Associates; Skanska USA Building Inc.; Sundance Construction Co., Inc.; and Torcon, Inc.

Receiving the award for “Lost Workday Incidence Rate Below the National Average” were these seven member firms: Epic Management, Inc.; Fromkin Brothers Inc.; Nordic Contracting Co., Inc.; Railroad Construction Company Inc.; Tishman Construction Corporation; Turner Construction Co.; and Vericon Construction Co.

National AGC Safety Awards Program

An ongoing program since 1991, Associated General Contractors of America offers members an opportunity to evaluate their safety records from the previous year. NASA compares an AGC member’s safety record with other AGC members according to the size and construction type, and distributes nationally recognized awards. BCANJ member firms participating totaled 20.

OSHA Training

In May, BCANJ hosted an OSHA 30-Hour Construction Health and Safety course, scheduled for the students who participated in the Student Summer Work Program but also open to members. A total of 18 individuals successfully completed the program.

Partnership with Laborers

Through our ongoing partnership with the New Jersey Building Laborers, BCANJ continued to offer onsite toolbox talks, free of charge to signatory members, via the Laborers’ Mobile Training Unit.

OSHA Advisory Committee

OSHA once again sought nominations for eight new members to serve on its 15-member Advisory Committee on Construction Safety and Health, representing employee, employer and public groups and state safety and health agencies. Individuals must be willing to serve two-year terms.

MARKETING & PUBLICATIONS

Association Website

BCANJ maintained its website by adding up-to-date information on programs and events, as well as keeping its "Members Only" section current with new labor information, bulletins and downloadable presentations.

Throughout the year, Associate Members were invited to participate as exclusive "Scroll Advertisers" on a monthly basis. It remains a great opportunity to increase traffic to our Associate members' sites, of which the following took advantage covering all 12 months in 2012: Bayshore Recycling/Montecalvo Disposal, Edward J. Post & Co., Salomone Redi-Mix, Treysta Partners Inc. and The Mercadien Group.

Hot Topics, another great feature of the Association's website, continued to be posted regularly, with email alerts sent to members every Friday recapping the postings.

BUILDING CONTRACTOR Magazine

Volume I-2012

Issued in April, our feature article began our year-long theme of encapsulating the past 75 years of the construction industry and BCANJ members' contributions to the industry in New Jersey. This first article reviewed 75 years of technology "from shovel to laptop."

Volume II-2012

Continuing our historical perspective in August, this issue's feature looked at the evolution of project bidding, procurement and delivery, detailing the changes that were necessary to keep pace with the times.

Volume III-2012

In December, the final feature article of the year "brick by brick, mile by mile," recognized the New Jersey landscape built by the member contractors of both associations.

Association Publications

2012 Annual Report of Activities was distributed in March.

Online Membership Directory was updated throughout the year.

More than 130 Bulletins, Flyers and E-Mail Blasts were issued.

Monthly Updates were published and posted to our website.

Legislative Reports, Safety Updates and National Labor News were published quarterly.

Press Releases

In 2012, we released a number of announcements and statements to the media in response to current events, and were pleased to see mention of them in various publications.

INDUSTRY AFFILIATIONS

BCANJ and AGC of New Jersey Move Toward Merger

As the staff of the two organizations continued to work together to streamline operations, the Executive Boards met several times in 2012 to review merger benefits and advantages, the proposed governance structure, time lines, membership categories and the proposed Constitution and By-Laws. In December, both Boards formally approved the merger and it was presented at the joint membership meeting. Eligible members will vote on the merger in March of 2013.

Building Contractors Association of Atlantic County

BCANJ continued the administration of Building Contractors Association of Atlantic County. In that role, we facilitated Board and Membership Meetings in March, August and December. Guest speakers at those meetings included, in March, Michael Chrobak, Chief Economic Development Director at ChooseNJ; in August, Joe Tyrell, Regional Vice President of Government Relations for Caesars Entertainment; and in December, the Hon. John Amodeo, Assemblyman (R-2, Atlantic County), who serves on the State's Regulatory Oversight and Gaming Committee, Transportation, Public Works and Independent Authorities, and Legislative Services Commission. Members continue to receive electronic mailings of bulletins on pertinent industry issues, as well as invitations to BCANJ programs and events. The Association's Membership Directory, along with other helpful labor information and industry Hot Topics, is housed on the website www.bcaatlanticcounty.org.

Floor Covering Institute of New Jersey

BCANJ continued the administration of the Floor Covering Institute of New Jersey (FCINJ), an organization of flooring contractors who are signatory to the Northeast Regional Council of Carpenters Collective Bargaining Agreement. In 2012, FCINJ updated its four-color brochure promoting the members of the organization and the quality work of FCINJ members, housing it on the website at www.fcinj.org. The organization was also represented at the 2012 ASID NJ Conference & Industry Partner Trade Show. We administered the organization's annual scholarship program. Members continue to receive electronic mailings of bulletins on pertinent industry issues, as well as invitations to BCANJ programs and events.

Other Industry Affiliations

Building Contractors Association of South Jersey / Drywall Interior Systems Contractors Association / National Association of Industrial & Office Properties / New Jersey Alliance for Action / New Jersey Subcontractors Association / New Jersey Business & Industry Association / New Jersey Society for Environmental Economic Development / SETC State Energy Sector Partnership Council / Smart Growth Coalition / US Green Building Council - New Jersey Chapter



EVENTS

January 16

Special Meeting with New York City District Council of Carpenters

Frank Spencer, Vice President of the United Brotherhood of Carpenters Eastern District, explained the changes that have occurred within the Council while under court-appointed supervision.

February 3

Special Meeting: Presentation of Construction Activity Market Study

Jeffrey Otteau of the Otteau Valuation Group, who was commissioned to prepare the study, presented and reviewed the findings for Association members and representatives of the labor and management organizations that helped fund the study.

March 27

BCANJ Membership Meeting

Doubletree Hotel, Eatontown

Guest speaker for the dinner program, Michael Chrobak, Chief Economic Development Director at ChooseNJ, discussed the goals and recent successes of the organization that was formed to promote New Jersey as a business-friendly state. All Associate Members were invited to exhibit during the cocktail hour.

March 28

Coffee Talk Series: NJ Turnpike Authority Chief Engineer Richard Raczynski

Mr. Raczynski reviewed the Authority's plans for moving the \$350 million capital building program forward, discussing the construction schedule, type of work and qualification process for the NJ Turnpike and the Garden State Parkway.

May 21-24

OSHA 30-Hour Health & Safety Course

June 19

Membership Meeting

The Westwood, Garwood

In luncheon format, BCANJ bestowed its annual Presidents' Scholarship Awards on five worthy recipients and presented its annual Safety Awards to 18 members.



EVENTS

June 25

Annual Golf Outing

Eagle Oaks Country Club, Farmingdale

BCANJ members and guests enjoyed a great day of golf, complemented by lunch, dinner and prizes.

June 28

Special Program: “Facing the Challenges of Compliance on Public Projects – the New Era”

Specialists from Peckar & Abramson helped contractor members sort through the compliance issues they face in public contracting.

October 10

Safety Day

New this year for BCANJ, the Association joined with AGC of New Jersey for a Safety Day promoting the importance of safety in all aspects of the construction industry.

October 18

Annual Gala Dinner

The Palace at Somerset Park, Somerset

Held jointly with AGC of New Jersey, this year’s Gala Dinner celebrated 75 years of the built environment of New Jersey, for which our joint membership is largely responsible. Members watched a video tracing that legacy and heard from Senate President Stephen Sweeney.

November 28

Special Program: Seminar on Federal Contracting

BCANJ and AGC of NJ jointly hosted a seminar on how to work with FEMA as New Jersey recovers from Superstorm Sandy. The program, presented by Peckar & Abramson, attracted nearly 70 members.

December 11

Membership Meeting

PNC Bank Arts Center, Holmdel

Held jointly with AGC of New Jersey, the program featured an update from CEO Jack Kocsis on the proposed merger between the two associations, which had been previously approved by both Boards of Directors.

INDUSTRY ISSUES

In addition to the activities BCANJ embraced throughout the year, the following industry issues have and continue to demand the Association's full attention. They are critical to the future of the construction industry and, for that reason, BCANJ will remain focused on these important topics.

School Construction Activity

In 2012, three public schools were under construction: Academic High School in Elizabeth, Catrambone Elementary School in Long Branch, and Redshaw Elementary School in New Brunswick. In 2013, approximately 10 new school projects are expected to begin.

Compliance Program

On June 28, BCANJ and AGC of NJ jointly hosted a special program, "Facing the Challenges of Compliance on Public Projects – the New Era." Several specialists from Peckar & Abramson PC provided details on a myriad of topics and compliance challenges faced by contractor members.

FASB

The Financial Accounting Standards Board (FASB) issued the final rule governing disclosure of information for multi-employer pension plans. Since employers who are part of these plans will be required to provide additional information to their accountants for disclosure on their balance sheets (via footnotes) beginning in 2012, staff met with representatives from Wiss & Co., a BCANJ Associate Member, to identify what information is required. In December, we distributed via bulletin the information pertaining to the NJ Carpenters Pension Fund, NJ Building Laborers Statewide Pension Fund, B.A.C. Local No. 4 Pension Fund, Bricklayers & Allied Craftworkers Local No. 5 Pension Fund and the Operating Engineers 825 Pension Fund.

DPMC Classification Issue

In 2012, BCANJ followed up with DPMC on a contractor classification issue regarding a separate designation some school projects were requiring for scaffolding that was not covered under the "general contractor" or "construction manager" class. We are pleased to report the scaffolding classification has been added to the -006 and -008 trade disciplines.

AGC OF AMERICA

BCANJ is the building chapter of the Associated General Contractors of America (AGC/A). Members receive a myriad of valuable services through AGC/A, some directly, others through BCANJ.

BCANJ members that serve as trustees and on committees for AGC/A are:

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Elected Directors: James F. Parry, Mark Hall

**as of the close of the 2013 AGC Convention*

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Kevin Turner

Safety and Health

Webinars

AGC/A continued to offer webinars on various topics throughout the year, an excellent way to deliver helpful information from industry experts to members on specific construction-related subjects. BCANJ staff and members participated in the following:

January 11

Chapter Best Practices Series

“Shared Revenue & the AGC Store: Affiliate Tracking & Discounts”

January 24

Conference Call - “2012 Construction Industry Outlook”

May 3

Economic Forecast Webinar:

“A Construction Recovery at Last – But For How Long & How Strong?”

November 21

Webinar: Federal Stormwater Management Regulations

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